

Senior Value Engineer

Lausanne, Switzerland



Job reference | **VESCH0819**

Type: **Long Term Contract**

Date: **August 8th, 2019**

Discipline: Consulting	Education: Master's degree or Equivalent
Location: Lausanne, Switzerland	
Experience: <ul style="list-style-type: none">▪ Min. 7 years in SAP Consulting or Value Engineer role or IT Leadership.▪ SAP product experience.	Skills: <ul style="list-style-type: none">▪ Strong analytical, problem-solving & communication skills▪ Strategic thinking to build long term roadmaps▪ Executive presence▪ Fluent in French and English
Contact: recruitment@inventy.com	Executive summary: In a fast-growing start-up, you will be instrumental to our clients and partners success. In this role, you will <ul style="list-style-type: none">▪ Prepare and execute strategic roadmaps, based on the business process analysis provided by our product, PERFORMER FOR SAP®.▪ Coach our partners▪ Support sales and marketing efforts

Who we are

Inventy is the 1st company providing a platform to manage the value of businesses running on SAP applications. It gives our clients the right insights to maximize the value of their company and technology investments.

This platform, PERFORMER for SAP®, helps decision makers transform their SAP business processes by answering fundamental questions:

- Where are my problems?
- Where should I invest and why?
- Are we achieving our goals?

Inventy was founded in France in 2012 by former SAP employees and now operates in Europe, North America and Asia. Inventy is backed by Entrepreneur Venture and angel investors.

The offices in Switzerland are based in Lausanne and Zurich. With well-known and trusted partners like SWISSCOM, ATOS, ITECOR and NEOTECHNOLOGIES, Inventy is becoming a key player in the swiss SAP market for both the private and public industry.

For more information, please visit our website: www.inventy.com

What we need your help with

Inventy is rapidly growing in Switzerland and we're looking for an experienced Business Consultant to join our Value Engineering team.

In this customer-facing role, you will work closely with sales, marketing and product teams. Your day to day job will involve:

- Building, presenting and executing strategic roadmaps and business plans for your clients (ex: SAP S/4HANA roadmap, ...)
- Helping your clients be successful with our product
- Training and assisting our partners to successfully leverage our product
- Assisting the marketing team (webinar, tradeshow, ...)
- Supporting account executives

In addition, you will also have the opportunity to influence the product roadmap and build the next generation value management platform!

Who you are

You are a forward thinker, who thrives in fast changing environments. You are curious and enjoy learning new skills. You enjoy working with a team, empowering others, while also being an independent thinker.

In your work, you like challenging the status-quo and transforming organizations. In the past, your problem-solving skills have helped you build and present compelling visions to motivate your audience to act.

You have strong analytical skills that help you translate technological and operational problems into impacts for your client's business and strategy.

What you'll need

- Min. 7+ years of professional experience in consulting or IT Leadership roles and / or 5+ years of VE experience
- SAP product experience
- Excellent relationship management skills, including experience working with C-level executives
- Ability to build strategic partnerships with key roles across organizations and positively impact change
- This role is a client-facing position that requires a high level of Executive presence and ability build trust and deliver value.
- Demonstrate superior verbal and written communication skills as well as strong facilitation and presentation skills.
- Speak English & French fluently. German is a plus.
- Previous sales or presales experience is a plus

And if you're unsure, please apply! We might not have thought about your particular background in our job profile.

Why work with us?

- Be part of a great team dedicated to transforming the way SAP is managed
- Join at a crucial stage of our development with lots of opportunities for you to add value and make an impact
- Work with some of the best experts in their fields
- Discover new cultures with our international team spread across 3 continents

Interested? Send your resume to recruitment@inventy.com

